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Mapping Print, Connecting Cultures

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This article discusses the potential of 'historical bibliometric' methodologies for understanding past cultures and offers a vision for how historical bibliometric research might be conducted on a comparative and global scale. Drawing on conceptual work being undertaken at the Western Sydney University in order to further develop and extend the widely respected 'French Book Trade in Enlightenment Europe' (FBTEE) database project, it explores how historians might proceed to correlate, map, and analyse multiple spatially referenced data sets pertaining to the creation, publication, dissemination, ownership, consumption, reception, policing, and geographic setting of texts. While the authors recognise the many dangers and limitations inherent in reducing the cultural history of text to a set of statistical data, they observe that historians frequently use the production and circulation of texts as a useful proxy for understanding the circulation of ideas. Hence historical bibliometrics can provide measurable indicators of cultural resonance. The challenge, then, is to meaningfully integrate algorithmic abstractions with qualitative-based humanities research. This paper and the suite of projects it discusses seek to provide a way forward.

KEYWORDS historical bibliometrics, book history, print culture, cultural history, digital humanities, historical GIS, FBTEE project, Enlightenment

This article discusses the potential of 'historical bibliometric' methodologies for understanding past cultures and offers a vision for how historical bibliometric research might be conducted on a comparative and global scale using digital humanities approaches. In the process, we map work already being carried out at the Western Sydney University and discuss how we might proceed to correlate, map, and analyse multiple spatially referenced data sets pertaining to the creation, publication, dissemination, ownership, consumption, reception, policing, and geographic setting of texts.

Historical bibliometrics is the 'bibliometric study of periodicals and books published in the framework of time and space'.¹ It involves the 'quantitative analysis of publications for the purpose of ascertaining specific kinds of [cultural] phenomena' and thus lends itself to computational methods of analysis in order to better understand knowledge production and diffusion.² Hence historical bibliometrics joins the 'quantitative aspects and models of science communication', including the 'storage, dissemination, and retrieval of scientific information', to mediate between forms of close reading and distant reading and to provide a historical account which balances the nuances of qualitative enquiry with the assumed neutrality of quantitative procedures.³

Much, perhaps most, research in the humanities attempts to measure and ascribe 'influence' to texts and the ideas and discourses they contain. Traditionally, this research has been qualitative and has analysed the content and internal characteristics of text, including its semantic, symbolic, and literary qualities. But humanities scholars in general and book historians in particular have also habitually asked epistemological and ontological questions about the dissemination, ownership, consumption, and reception of text in order to gauge the gravity of key discourses and to reconstruct the contours of heritage and culture in diverse societies. In this way the production and circulation of text has become a useful proxy for understanding the circulation of ideas. Indeed, book historians have kept alive the 'cliometric' methods championed by the pioneers of the 'new economic history' in the 1960s and early 1970s but subsequently eclipsed and marginalised in mainstream historical and literary syllabuses by the rise of cultural history. We would argue therefore that digital humanities, whose lineage might be traced back in part to historical bibliometrics, has been driven by the interdisciplinary framework of 'book history', whose mixed methodologies have historically used statistical or quantitative cliometric methods, to illuminate and interrogate more qualitative sources on the creation, dissemination, reception, and transformative impact of printed materials.4

Many innovative and significant digital humanities projects map the production of text over time and space, often incorporating Geographic Information System (GIS) techniques to capture, interpret, and visualise spatial data. These include the 'Atlas of Early Printing', 'Atlas of the Rhode Island Book Trade in the Eighteenth Century', 'Mapping Colonial Americas Publishing Project', and 'Geography of the London Ballad Trade, 1500–1700' projects.⁵ Other ventures quantify the global output of print in different societies, such as the 'Global Historical Bibliometrics' project in the Netherlands, or catalogue every European book produced in the first centuries of print, such as the 'Universal Short Title Catalogue'.⁶ A third type of project, exemplified by the various national 'Reading Experience' databases and the 'Australian Common Reader', catalogues and makes accessible for analysis written traces of readers' responses to text or library access to books within particular periods and regions.⁷ Finally, a fourth emergent area of digital humanities research is known as literary mapping. This approach, which uses spatial data to examine where fiction is located, is exemplified by 'A Literary Atlas of Europe' and 'Mapping the Lakes: A Literary GIS'. It seeks to stimulate new understandings of literature by recording and correlating the 'geographical range and horizon of a fictional space', including imagined places, zones of action, and routes.⁸

Such sited instances of literary place-making may not appear to directly relate to book trade history, yet the geo-temporal referencing of fictional locales in texts can aid in documenting the complex relationships among narrative setting, authorial location, and textual forms of cultural belonging and identity.⁹

As Q. D. Leavis in *Fiction and the Reading Public* first touched upon in 1932, narratives encode the cultural, political, economic, and technological structures and values of the times they represent, including the beliefs and suppositions that shape the experience of place.¹⁰ Freud, Lacan, and Žižek refer to this as the 'symbolically articulated knowledge ignored by the subject',¹¹ and Peter de Bolla describes the conceptual architecture underpinning this as the 'common unshareable space of culture'.¹² Bolla takes the view that 'concepts' or those 'forms presented to us' that 'culture feeds, polices and sustains' can be assessed historically,¹³ that the 'penetration and dissemination of specific ideas within particular cultures' might be understood through the analysis of data derived from digital archives.¹⁴ This embedded knowledge then is often the central object of the varied research questions pursued by scholars in the humanities where GIS, as one mode of enquiry, helps to unpack the history and networks of cultural forms through spatially aware interpretative research, to which historical bibliometrics can add measures of cultural resonance. The challenge then is to meaningfully integrate algorithmic abstractions with qualitative-based humanities research.

For sure, since the launch of Google Maps in 2005, developments in mapping technologies such as GIS have stimulated humanities research interest in spaces both real and imagined. As Bodenhamer explains:

Within a GIS, users can discern relationships that make a complex world more immediately understandable by visually detecting spatial patterns that remain hidden in texts and tables. Maps have served this function for a long time, but GIS brings impressive computing power to this task. Its core strength is an ability to integrate, analyze, and make visual a vast array of data from different formats.¹⁵

But blending the research languages of humanities and GIS—that is, bringing together the mathematical topology of points, lines, pixels, and polygons with the less welldefined descriptors and categories of the humanities—is not, as Bodenhamer notes, a problem-free endeavour.

One project that has attempted this is the 'French Book Trade in Enlightenment Europe', or FBTEE project. Originally based at the University of Leeds, FBTEE is now housed at the Western Sydney University.¹⁶ The FBTEE suite provides geo-temporally located statistical data about the movement of books, connecting times and places of production, exchange, and consumption (calibrated down to individual days, towns, and clients) in order to chart the movement of books between a publisher and its whole-sale and retail client partners across Europe. In particular, it maps the movement of books traded by a single Swiss publishing house, the Société Typographique de Neuchâtel (STN). There are also facilities for grouping and analysing the distribution of STN books (and by proxy ideas) by subject, genre, author, original language, publication origins, and place settings and for creating customised subsets to sample sections of the book trade or compensate for biases in the data. As a result, FBTEE's tools offer a detailed, transferrable digital method for studying the transfer of ideas and cultures across the entirety of a bounded print era, enabling researchers to map, visualise,

compare, analyse, and correlate trends and patterns in the production, dissemination, and reception of printed works. Authors, literary tropes, genres, and ideas can all be analysed in these ways across time and space.

The distribution patterns and trade networks visible on the FBTEE maps provide compelling analytical tools for scholars studying the history of authorship, reading, and publishing. For example, the sales of books to different parts of Europe in the eighteenth century can be represented precisely by showing where the buyers received their goods. The volume of data contained in the archives that were mined for the FBTEE project enabled us to know the destination of sales at the town level or even sometimes at the street level. As the STN was located in Neuchâtel, we obtained a particularly detailed map of book sales in the regions surrounding Neuchâtel, which enabled us to assess the local influence of the publishing house. However, the data were not limited to Switzerland but included places located throughout Europe. As the books published were in their majority written in French, it is not surprising that most STN customers were located in French-speaking areas. Nonetheless, as French was the language spoken by the European elite in the eighteenth century, books were sold throughout Europe, from Lisbon to St Petersburg. We were, as a result, able to create maps that confirmed the existence of a European market for STN books. This in turn triggered research questions on the real scale of the STN's trade. In particular, how far was its business a regional phenomenon, or was it as international as Robert Darnton first suggested?¹⁷

While it is clear that the analysis of raw book trade data is productive for understanding historical trends, it would have been difficult to comprehend the actual dissemination of sales in modern-day Switzerland or Europe using only a series of numbers on a spreadsheet. Additionally, maps were used to flatten on the same Cartesian space a large quantity of information, making it more easily accessible and comparable. Of course, these scholarly advantages existed before the invention of GIS systems. What changed in the 1990s and 2000s, however, was the fact that researchers were able to manipulate their mapping tools to align with their own research questions and not the other way around. Maps were no longer illustrations but generative representations for reading as well as producing historical data.¹⁸ In addition, contemporary mapping tools can yield 'live' maps that are quickly updated with only a few intervening clicks. This type of visualisation can augment book history in general by introducing dynamic maps covering various time sequences. As B. H. MacDonald and Ian Gregory have argued, GIS can be used to represent data at different points in time and interrogate changing patterns.¹⁹ The maps created for the FBTEE visualisation gallery demonstrate the potential of this approach by showing how, among other observations, the STN's illegal trade shifted from Western to Eastern Europe in the 1780s.²⁰ Obviously, mapping technologies will not reveal the motives behind such a dramatic change. However, they can indicate the practical impacts of policy measures such as the book trade decrees enacted on 30 August 1777 and 12 June 1783. The 1777 decrees tightened policing of the pirate book trade, while the 1783 decree forced foreign booksellers to send their books to Paris for inspection. Together these measures made it more expensive for the STN to sell books on the French market and increased the risks of trading in pirated and clandestine editions. Graphs and maps of the STN's trade at this time show steep drops in the volume of their French trade and a reorientation towards other markets thereafter.²¹

These maps thus help us to test and confirm previous hypotheses. They can also contribute to the re-ignition of ancient debates. For example, pioneers of Atlantic history such as Jacques Godechot analysed the circulation of revolutionary ideas on both sides of the Atlantic Ocean in the eighteenth century.²² They argued that revolutions should not be studied as purely national events but as the product of a shared Atlantic will to reform governments. This point of view, which is widely accepted among historians, should have been confirmed by the STN maps. However, the low sales figures for books dealing with the American Revolution perhaps contradict such a statement. More surprisingly, as Simon Burrows details, subsequent research by the FBTEE team has revealed the striking importance of religious books sold throughout Europe. Instead of an Atlantic Revolution, the maps portray a form of European religiosity. Of course, no one would question the assertion that eighteenth-century Europe was deeply religious. Nevertheless, the extent of the religious market suggests that the degree of secularisation occurring in the period can be exaggerated.²³ It is clear, then, that the FBTEE maps can also contribute to the formulation of new research questions.

However, even as there are strengths to merging quantitative and qualitative methods, there are weaknesses too. While qualitative analysis examines the 'depth, complexity and richness of phenomena by investigating the structural connections rooted in philosophical, sociological and cultural grounds',²⁴ the objective mathematical treatment of research evidence that mapping technologies seek to visualise can be tripped up by the 'natural difficulty in retrieving information from disorderliness'.²⁵ And by 'disorderliness' we mean the 'fuzziness' of historical data, or what Bodenhamer refers to as the 'complexity, ambiguity, multiplicity, and contingency' of humanities-based scholarship.²⁶ For example, faithfully representing eighteenth-century Europe became a challenge in FBTEE because of the complexity of ancien régime Europe with its different administrative regions, enclaves, ecclesiastical lands, and specific rights, which was an obstacle for the creation of readable and historically accurate maps. It is our view that the intricacy of political units lacking contiguous territories prevents cartographers from producing clear maps representative of a past period. Even worse, space as it was conceived during the eighteenth century cannot always be neatly mapped via points, lines, and polygons only. As a consequence, the choices made by cartographers are of prime importance.

This concern is reflected by the inventive and flexible treatment of geopolitical space in the FBTEE database. First, Burrows conceptualised three different layers: the first two were political (sovereign states and lower administrative units) and the last one cultural (geographic zones).²⁷ The first political layer displayed the political borders existing between the different European sovereign states. What proved to be relatively easy for a territorially integrated nation state such as France or Spain became much more difficult for the Austrian Habsburg lands and regions located in modern-day Italy, Switzerland, and Germany. The example of Neuchâtel itself shows the complexity of such an endeavour, as officially, during the period in question, the principality of Neuchâtel was ruled by the King of Prussia, whose main territories were in northeastern Germany and not contiguous with his Swiss and Rhineland possessions. As we created geographical heat maps, we might have attributed values for Neuchâtel to the kingdom of Prussia and vice versa, but the map would have been visually misleading. This explains why Burrows and Hiribarren chose to dissociate Neuchâtel from Prussia in the FBTEE maps, despite that technically being an inaccurate historical representation of eighteenth-century sovereign political entities.

The aim of our second political layer was to refine our analysis by drawing lower administrative units of eighteenth-century states. Instead of having an area for the whole of a given country, our second layer enabled us to observe regional trends within a selected country. For example, it was possible to determine which parts of France received the most STN books and, not surprisingly, most customers were located in the northern part of the kingdom. France was divided into généralités that were mapped following modern atlases and, for finer details, eighteenth-century maps such as the ones produced by the Cassini family and Robert de Vaugondy.²⁸ These administrative units were smaller than the first political layer and, as a consequence, their creation required careful representation of a greater variety of sizes and shapes. Moreover, these généralités were the result of a long administrative history that corresponded more precisely to the policing structures of the book trade than to the de facto economic regions of the French kingdom. In other words, our approach frequently found political and administrative boundaries to be inadequate for representing actual economic networks (which frequently crisscrossed borders), and, in addition, we discovered that we often lacked enough detail to draw reliable statistical conclusions after subdividing data sets into politically defined categories. The very last layer created for this project tried to overcome these issues by creating composite 'geographic zones' that broadly corresponded to the major linguistic and cultural divisions of eighteenth-century Europe. The analysis by geographic zone showed the strength of French-language literature in the rest of Europe and that political borders were not always an obstacle for the dissemination of cultural goods such as books.²⁹

The FBTEE database has been widely used by the international book history and eighteenth-century studies communities. Between 25 June 2012 and 22 August 2016, almost 14,000 individuals accessed the FBTEE database to make over 91,000 searches. According to one reviewer, the FBTEE database:

ranks beside Stanford's 'Mapping the Republic of Letters' database, which shows the correspondence networks of Enlightenment-era thinkers, as one of the best and most cuttingedge digital tools that historians of early modernity now possess ... [bringing] the historical profession into the age of interactive digital technologies and GIS technology.³⁰

This is welcome feedback but there are distinct limitations to the use of FBTEE data in its current form.

As mentioned earlier, FBTEE data are based on only one set of sources: the accounting records of the STN, whose records have hitherto tended to be seen as representative of a wider international trade. FBTEE data throw that into doubt, highlighting the STN's predilection for Swiss and Protestant books; its caution concerning radical Enlightenment material and scandalous works; and its limited interest in science. In addition, the database's capacity to cross-reference different forms of data could be developed further. Moreover, the gathering of data into the system is delayed by the need to define physical and geographical space whenever new towns are encountered and to develop standard categorisations for the books entered.

A preliminary glimpse of what cross-referencing might achieve came when we looked for evidence of the impact of the book trade policing regulations introduced by the

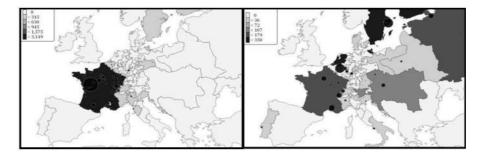


FIGURE 1. The STN's sales of 'pornographic works' across Europe, 1 January 1769 to 30 June 1783 (left) and 1 July 1783 to 31 December 1787 (right). Shading reflects percentage of trade.

French government on 30 August 1777 and 12 June 1783, which ostensibly targeted the pirate and hard-core clandestine trades respectively. The maps produced in Figure 1 suggest that the STN's pornographic trade with France was in decline after 1783 and that other parts of Europe picked up the slack.

However, when we analysed the time-series data more closely, graphical evidence suggests that the collapse in the STN's trade in 'pornographic works' occurred much earlier, in the aftermath of the 1777 measures (see the graph in Figure 2). Given that the period 1778–1782 might be considered the heyday of the STN's trade with France, and that its general market there collapsed after 1783, it seems that the 1777 measure, though aimed against piracy, was most effective against the highly illegal sector whereas the 1783 measure devastated the Swiss book trade more generally.³¹ Letters in French archives protesting against the impact of the 1783 measures provide anecdotal weight to this conclusion.³²

Equally, comparison of data from different data points can allow us to trace narratives that are otherwise invisible. For example, dissemination data in the FBTEE database reveals that on 29 September 1782, the STN dispatched 4141 copies of Jacques Le

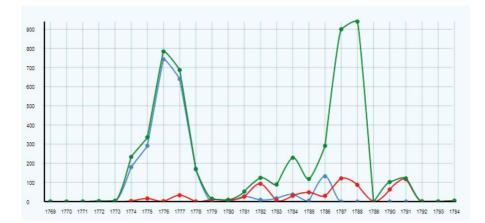


FIGURE 2. The STN's sales of 'pornographic works' to all Europe (green / upper dark line), France (blue / lightest line), and the Helvetic zone (modern Switzerland; red), 1769–1794. (Colour figure available online.)

Scène Desmaisons's *Contrat conjugal, ou loix du marriage, de la répudiation et du divorce, avec une dissertation sur l'origine et le droit de dispenses* to Paris on behalf of the Lyon bookseller Pierre Duplain *l'aîné*. The consignment left their silos in five crates or ballots, numbered DP n. 161–65.³³ Cross-referencing this with police data (gathered in pilots for FBTEE phase 2) reveals that the books never reached their market. Instead, we learn from the Bastille archives in the Bibliothèque de l'Arsenal that a large consignment of *Contrat conjugal* was confiscated at Versailles in November.³⁴ They were transported to the Bastille on the king's orders the following April. The orders for the book's transfer record that their ballots bore the numbers DP n. 161–65, proof positive that this was the consignment sent by the STN.³⁵ A work which appears a 'best-seller' in the database is thus reduced to mere impounded contraband.

If the opportunities and challenges of cross-referencing different domains of data can be met head-on, then the outcome may be considerable: a system capable of recording, analysing, and cross-referencing geospatial historical bibliometric data sets in order to chart the comparative dissemination and reception of texts, ideas, and discourses across time and space, potentially across and beyond the entire print era.³⁶ But is such a thing even possible?

Our response to this challenge in phase 2 of FBTEE will be multi-pronged. The first prong of our response is to reconceptualise our data and what can be done with them. Through a series of workshops, we identified that the data we propose to gather fits into six categories, provisionally encompassed within the acronym PROMPT. In essence, the data relate to the production, reception, ownership, marketing, policing, or transmission of printed texts. By arranging these individual kinds of data within our model, it becomes possible to make correlations between them. For example, we can seek to measure the impact of changes to censorship (i.e., policing) on what texts are published (i.e., production), how and where they are advertised (i.e., marketing), or the volume and places in which they are purchased (i.e., transmission) or discussed (i.e., reception).

The second prong is to compensate for the unrepresentative nature of the STN archive by gathering comparable data on other publishers and booksellers. So far the project has identified four booksellers or publishers for which contemporaneous account books similar to those used by the STN survive. Permission has been given to enter data from two of these archives into the FBTEE data: those of the Parisian publisher *la veuve* Desaint and the Dutch publisher Luchtmans, a forerunner of the academic publisher Brill. The latter is particularly rich, with an archive approximately seven times the size of the STN archive, spanning the period from 1697 to the 1840s. This axis of research would bring new challenges, of course, and greatly enhance the quantity of primary resource materials, but essentially merely expands our data set rather than inviting any new methodological contribution.

Another approach to the twin issues of coverage and representation is to gather data from a range of other book trade sources, including stock sale records for dead and bankrupt book dealers; lists of print runs and booksellers' stock gathered by book trade inspectors; and records of book licensing, bans on books, and seizures of clandestine works. Taken together these sources promise to provide raw data on perhaps 4 to 5 million more copies of the 40,000 to 50,000 titles produced in French in the final two decades before the French Revolution. This work, already in progress, promises to give unprecedented insights into the print culture of a single historical society. The data will cover an estimated ten percent of all books printed in French between about 1769 and 1789, making it the most comprehensive survey in recent book history. This, however, emphasises the necessity and importance of addressing the concerns that surround the fidelity of conclusions drawn from large-scale data sets even when such data sets are a representative percentage.

We also plan, as part of this second approach, to conduct a wide-ranging geographic survey of the dissemination of novels, and information about novels, as offered by booksellers, review journals, and advertisements across Europe. We will focus on identifying structured documents (for example, catalogues offering novels under a separate heading) in order to enter precategorised data cleanly and rapidly. This also raises the possibility of finding more direct routes to gathering high-quality historical bibliometric data in sufficient quantity to broaden analysis. A third approach to the twin issues of coverage and representation then will be to seek out existing curated sets of bibliographic and subject-taxonomic data that will facilitate and speed data entry. Within an eighteenth-century French context, we have that data potentially for two areas of literature. One area is plays, where the *César (Calendrier électronique des spectacles sous l'Ancien Régime et sous la Révolution*) database could provide a complete list of seventeenth- and eighteenth-century plays, together with a subject taxonomy based upon title-page descriptions. Obviously, such data are prone to author foibles and, particularly later in the period, a certain playfulness in describing genre.

Fortunately, a rather more consistent and more finely researched resource exists for novels, in the form of an unpublished database of the eighteenth-century French novel authored by a project partner, Angus Martin of the University of Sydney, and his late collaborators Professors Richard Frautschi and Vivienne Mylne. Their subject taxonomy is particularly useful as it offers data on place settings, key themes, and genres, all of which map onto FBTEE's own taxonomic data. It is not, however, an unproblematic exercise to import these data, which reside in a twenty-year-old software format. The next phase of our research therefore includes a systematic effort to incorporate into a single resource the original FBTEE database and the Martin, Mylne, and Frautschi database. The technology will facilitate further projects for times and places where prepackaged data already exist, the most definitive being early modern England where Gale-Cengage's magnificent Eighteenth-Century Collections Online (ECCO) and Chadwick-Healey's Early English Books Online (EEBO) resources aspire to cover every known book and pamphlet produced. ECCO metadata are currently being prepared for analysis using FBTEE-based methods and infrastructure.³⁷

Having addressed the key challenges of reconceptualising the data and compensating for the unrepresentative nature of the STN archive, a third challenge is to test the FBTEE resources' utility against radically different sets of sources in more contemporary settings—for example, the entire archive of the iconic Australian publishing house Angus & Robertson, which extends from the late nineteenth century to the late twentieth century. Given the company's international business activities with over 400 overseas book trade firms and archival holdings that span over a hundred years, this will be, like FBTEE, a project of transnational and transhistorical significance, requiring mapping facilities capable of depicting book trade operations on a global scale. Whereas the source types for FBTEE tended to be selected because of their unitary nature—their ability to provide discrete insights into a particular aspect of the production, reception, ownership, marketing, policing, or transmission of books, be it print runs, sales accounts, indices of banned books, lists of publishing permissions, book reviews, or police confiscation records—the Angus & Robertson data are spread across a voluminous archive of correspondence. The material includes minute books, press journals, annual accounts, sales histories, royalties records, stock transfer records, and export sales statistics.³⁸ A single letter from a typical file box in the Angus & Robertson archive might typically discuss sales of a particular work in London, contract arrangements for an as yet unpublished work, potential Australian and overseas print runs, referees' reports, the activities of a salesperson, or comments on how best to edit a book for distribution in another territory in view of prevailing obscenity laws. Fortunately, for much of this period, internal letters and memos were generally annotated and structured to highlight each miscellaneous topic individually, and the company's business records are impeccably organised in the Mitchell Library, State Library of New South Wales.³⁹ If the system can capture, quantify, and correlate such varied information effectively, we will know it is close to achieving its goal.

In order to capture, compare, and control data across a range of such projects, geospatial data will need to be organised at point of entry. As a result, the further development and application of FBTEE tools seems to necessitate a map-based data entry system on which sets of historical borders and other georeferenced data might be layered. This is a very different approach from that of the original FBTEE system, which was developed at a time when existing GIS systems either were too unstable online to use as we hoped, or if stable enough, lacked the necessary facilities. As a result, FBTEE's original geospatial data was developed in a spreadsheet in which each town we encountered in the data was individually researched and plotted against a wide variety of geographical and other variables, such as the province and state it belonged to in the eighteenth and twenty-first centuries; whether it was inside or outside the Holy Roman Empire; or whether it was in ecclesiastical territory, an Imperial free city, or a university town. In some cases we even had to capture co-governship arrangements involving multiple polities. And naturally, we gathered geographical coordinates. In this sense, FBTEE's timing was fortunate as, over time, project aspirations have converged with emergent technology, making it possible to transfer the task of geolocating data to the person who enters the data. But by undertaking to provide map layers geared towards particular historical moments, we hope to simplify and codify the management of geospatial information. Even so, one aspect of the project, the mapping of literary settings, will remain a significant challenge, as these cannot be relied upon to fit the temporally defined geopolitical regions of our standard layers.

There remain significant hurdles ahead. Like other book historians who work with numbers, we have to interpret what those numbers might mean, however revelatory or concrete they may appear. Numbers do not necessarily equate directly to influence in any clear or consistent sense. Descartes's *Discourse on Method* sold only a couple of hundred copies in his lifetime, but few would deny its impact today, let alone in the seventeenth century. Nor do sales necessarily imply that a text was read or consumed. As a second-hand book dealer remarked to us at the 2013 BSANZ conference: "Booksellers make their income from the books people buy but never read." This business model might apply equally well to Apple and Amazon. Numbers, therefore, imply only cultural receptivity, perhaps signifying practices of production, consumption, and control

that are indicative at best. Best-selling tables point to commercial significance—to a desire to own—but qualitative research is still needed to explicate and understand the wider importance and consumption of texts and physical books.

This linking of qualitative research to quantitative data requires a flexible categorisation system capable of handling different book history projects while maintaining the data consistency and integrity required to generate comparative analysis. Such a requirement also includes the need for high-quality controlled research inputs, gatekeeping, and the consistently applied protocols and standards that managing each data set entails. As a result, it is unlikely that the historical bibliometric research programme described here will be able to accommodate the open crowdsourcing approaches used, for example, to gather data for the 'Reading Experience' databases or to make textual transcriptions and corrections in the National Library of Australia's 'Trove' digital resource.⁴⁰ Moreover, our systems need to deal with, compensate for, and visualise problems of uncertainty, inconsistency over time, and the incompleteness that is to be found in most historical data sets. This capacity was certainly present in the original FBTEE database project, but it was underdeveloped. We hope, however, that by confronting such issues, the next generation of FBTEE projects will be uniquely placed to help book historians and digital humanities scholars map the contours of global print culture and navigate the shoals of complex historical reality.

Notes

- ¹ Jean-Pierre V. M. Herubel, 'Historical Bibliometrics: Its Purpose and Significance to the History of Disciplines,' Libraries & Culture, 34.4 (1999), 380–88 (p. 382). See also E. W. Hulme, Statistical Bibliography in Relation to the Growth of Modern Civilisation: Two Lectures Delivered in the University of Cambridge in May 1922 (London: Grafton, 1922).
- ² Herubel, p. 380.
- ³ W. Glänzel and U. Schoepflin, 'Little Scientometrics, Big Scientometrics ... and Beyond? *Scientometrics*, 30.2–3 (1994), 375–84 (p. 382).
- ⁴ For example: 'In these turbulent times, it became obvious to almost everyone that understanding economic history is useful, indeed essential, and economic historians are indispensable. And yet many economic historians have the sense that their discipline is a neglected field, a field on the margins, caught in a no man's land between two disciplines: ignored and underappreciated by economists and misunderstood, feared, and perhaps even despised by historians. Most economic historians sense that the discipline has almost always been on the margins and that this marginalisation has increased appreciably since the end of a brief golden age that glimmered during the 1960s and into the 1970s.' Robert Whaples, 'Is Economic History a Neglected Field of Study?', Historically Speaking, 11.2 (2010), 17-20 (p. 17). See also Jason Ensor, 'Is a Picture Worth 10,175 Australian Novels?', in Resourceful

Reading: The New Empiricism, eResearch and Australian Literary Culture, ed. by Katherine Bode and Robert Dixon (Sydney: Sydney University Press, 2010), p. 240–73.

- ⁵ The Atlas of Early Printing <http://atlas.lib.uiowa. edu>, The Atlas of the Rhode Island Book Trade in the Eighteenth Century <http://www.rihs.org/ atlas/>, Mapping Colonial Americas Publishing Project <http://cds.library.brown.edu/mapping-gen res/>, and Geography of the London Ballad Trade, 1500-1700 <http://ebba.english.ucsb.edu/balladprin tersite/lbp_main.html>. See also Eleanor Shevlin, 'Book History and Digital Humanities: SHARP at #MLA 14 #s738' <https://earlymodernonlinebib. wordpress.com/2014/01/27/book-history-and-digitalhumanities-sharp-at-mla-14-s738/> [all URLs cited in this article were accessed on 26 August 2016, except where otherwise noted].
- ⁶ Global Historical Bibliometrics <http://socialhistory. org/en/projects/global-historical-bibliometrics>; Universal Short Title Catalogue <http://www.ustc.ac.uk/>.
- ⁷ Reading Experience Databases <http://www.open. ac.uk/Arts/reading/UK/> The Australian Common Reader <http://www.australiancommonreader.com/> [this site, accessed on 10 April 2014, is no longer active].
- ⁸ A Literary Atlas of Europe <http://www.literaturatlas. eu/en/2012/03/23/ein-literarischer-atlas-europas-poster/> Mapping the Lakes: A Literary GIS <http://www. lancaster.ac.uk/mappingthelakes/>.

- ⁹ For example, vast regions of Australia such as the Sydney Blue Mountains, Central Australia, and the Top End of the Northern Territory have long held an important geographical and mythological place in the cultural imaginary. In settler-colonial narratives, explorers produced travelogues and speculative maps that, to quote Paul Longley Arthur, 'shadowed the course of actual discovery'. In this sense, mapping was not only cartographic but also conceptual, and these 'virtual voyages', as Arthur terms them, provided 'social commentary on possibilities for Australia's colonial future'. See Paul Longley Arthur, Virtual Voyages: Travel Writing and the Antipodes 1605–1837 (London: Anthem Press, 2010), p. 108.
- ¹⁰ Q. D. Leavis, *Fiction and the Reading Public* (London: Chatto and Windus, 1932).
- ¹¹ Slavoj Žižek, *Event: Philosophy in Transit* (London: Penguin, 2014), p. 2.
- ¹² Peter de Bolla, Architecture of Concepts: The Historical Formation of Human Rights (New York: Fordham University Press, 2013), p. 14.
- ¹³ Ibid., p. 13.
- ¹⁴ Ibid., p. 12.
- ¹⁵ David J. Bodenhamer, John Corrigan, and Trevor M. Harris, *The Spatial Humanities: GIS and the Future of Humanities Scholarship* (Bloomington, IN: Indiana University Press, 2010), p. vii.
- ¹⁶ See http://fbtee.uws.edu.au/main/.
- 17 See Robert Darnton, The Forbidden Best-Sellers of Pre-Revolutionary France (London and New York: Norton, 1996). For consideration of the STN's Swiss dimension see Simon Burrows and Mark Curran, 'How Swiss Was the Société Typographique de Neuchâtel? A Digital Case Study of French Book Trade Networks,' Journal of Digital Humanities, 1.3 (2012) <http://journalofdigitalhumanities.org/ 1-3/how-swiss-was-the-stn-by-simon-burrows-andmark-curran/>. The debate over how to interpret the FBTEE data and the drawbacks of using Darnton's own methods is ongoing. See Robert Darnton, review of The French Book Trade in Enlightenment Europe, 1769-1794 (review no. <http://www.history.ac.uk/reviews/review/ 1355) 1355> and Simon Burrows's 'Author Response' at the same address. See also Mark Curran, 'Beyond the Forbidden Bestsellers of Pre-Revolutionary France,' Historical Journal, 56 (2013), 89-112, and Darnton's essay on 'Literary Demand: Sources and Methods' available as a PDF at his website, http:// robertdarnton.org/literarytour/booksellers. Extensive discussions will appear in the first two companion volumes arising from the FBTEE project, which are due to appear in early 2017: Mark Curran, Selling Enlightenment and Simon Burrows, Enlightenment Best-Sellers.

- ¹⁸ For an extended discussion on this point, see Bodenhamer, Corrigan, and Harris.
- ¹⁹ B. H. MacDonald, 'Using GIS for Spatial and Temporal Analyses in Print Culture Studies: Some Opportunities and Challenges,' *Social Science History*, 24 (2000), 505–36; Ian N. Gregory and Paul S. Ell, *Historical GIS: Technologies, Methodologies and Scholarship* (Cambridge: Cambridge University Press, 2007), and Ian N. Gregory and Richard G. Healey, 'Historical GIS: Structuring, Mapping and Analysing Geographies of the Past,' *Progress in Human Geography*, 31.5 (2007), 638–53.
- ²⁰ Vincent Hiribarren, 'The French Book Trade in Enlightenment Europe Database Visualisations, 2012' <http://fbtee.uws.edu.au/stn/interface/gallery. php>; Vincent Hiribarren, 'The French Book Trade in Enlightenment Europe Database Visualisations, STN Sales per Year, 2012' <http://fbtee.uws.edu. au/stn/interface/gallery/slider/slider.php>.
- ²¹ Simon Burrows, 'In Search of Enlightenment: From Mapping Books to Cultural History', *Journal for Early Modern Cultural Studies* 13 no. 4 (2013), special issue *The Digital Turn*, 3–28 at p. 22.
- ²² Jacques Godechot, La grande nation: l'expansion révolutionnaire de la France dans le monde de 1789 à 1799 (Paris: Aubier, 1956).
- ²³ Simon Burrows, 'Charmet and the Book Police: Clandestinity, Illegality and Popular Reading in Late Ancien Régime France,' French History and Civilisation: Papers from the George Rudé Seminar, 6 (2015), 32–55.
- ²⁴ Manuela Castro e Silva and Aurora A. C. Teixeira, 'Methods of Assessing the Evolution of Science: A Review,' *European Journal of Scientific Research*, 68.4 (2012), 616–35 (p. 628).
- ²⁵ Ibid.
- ²⁶ Bodenhamer, Corrigan, and Harris, p. ix.
- ²⁷ For more details see Burrows, 'In Search of Enlightenment,' pp. 9–10.
- ²⁸ The Cassini maps are available online at 'Des villages Cassini aux communes d'aujourd'hui' http://cassini.ehess.fr/cassini/fr/html/1_navigation.php#>.
- ²⁹ This conclusion coincides with that of Jeffrey Freedman, Books Without Borders in Enlightenment Europe (Philadelphia: University of Pennsylvania Press, 2012).
- ³⁰ Review by Jeremy Caradonna in *French History*, 27.2 (2013), 286–87.
- ³¹ This analysis was first made in Simon Burrows, '30 August 1777 and 12 June 1783—A Digital Impact Assessment of Two Censorship Measures,' paper delivered from Western Sydney University, Parramatta, to the Around the World On-Line Digital Humanities Symposium, 22 May 2014 <http:// aroundtheworld.ualberta.ca/2014/08/university-ofwestern-sydney/>.
- ³² See, for example, Paris, Bibliothèque Nationale de France, MS Français 21823, fols 68–69, 'Mémoire

pour les sieurs Piestre et Cormon, Libraires à Lyon' [1783]; fols 75–78, 'Mémoire' of Jean-Marie Bruyset, père et fils, Lyon, 22 March 1784; fols 83– 85, François de Bassompierre, imprimeur-libraire de Genève to Vergennes, undated petition [1783].

- ³³ The dispatch and crate numbers are recorded in Bibliothèque Publique et Universitaire de Neuchâtel, Société Typographique de Neuchâtel MS 1036, Brouillard D, fol. 358.
- ³⁴ Paris, Arsenal, Bastille MS 10305, fol. 376, Lenoir, Lieutenant of Police, to the Governor of the Bastille, 25 November 1782.
- ³⁵ Ibid., fol. 378, Order of Amelot and Louis XVI to the Governor of the Bastille, 28 March 1783. An annotation records the books finally arrived on 4 April but the reason for the delay between seizure and *embastillement* is not known.
- ³⁶ For an imagining of the possibilities within just one domain, library history, see Simon Burrows, 'Locating the Minister's Looted Books: From Provenance and Library Histories to the Digital Reconstruction of Print Culture,' *Library & Information History*, 31.1 (2015), 1–17.

- ³⁷ We thank Gale Cengage and in particular Dr. Craig Pett for providing this data for use in the wider FBTEE project.
- ³⁸ For example, surviving materials for the mid-twentieth century include the Angus & Robertson Director's minutes 1938–66; Angus & Robertson accounts for years 1931–70; Halstead Press minutes 1929–71; Halstead Press accounting records 1929–71; Halstead Press journals and registers 1961–71; Angus & Robertson sales history 1935–71; Angus & Robertson export sales statistical information 1950–68; Angus & Robertson UK royalty records 1966–72; and Angus & Robertson UK stock transfers 1971–72.
- ³⁹ Permission to access and digitise these documents was provided by the current copyright owners of the material, HarperCollins, on 4 June 2008. The scope of the underlying project has expanded to include Angus & Robertson's complete interaction with overseas agents, booksellers, travelling salesmen, printers, organisations, and publishers with the award of funding from the Australian National Data Service in 2016 to Western Sydney University for the 'Angus & Robertson Collection for Humanities and Education Research' (ARCHivER).
- ^{4°} Trove <http://trove.nla.gov.au/>.

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